Lien Solutions | M&A Services

> Motor Vehicle Liens and Titles

Keep motor vehicle liens in the fast lane during a merger or acquisition

When there is a portfolio of motor vehicle and equipment liens that need to be processed as part of a merger or acquisition, it is a project unto its own. Be certain that all your outstanding liens are processed and brought into the acquiring company’s portfolio correctly and in a timely manner, as either a borrower or a lender may be responsible for correctly recording names on the title. Consider cleaning up your lien portfolio and addressing any outstanding exceptions as part of the M&A activity.

Stay perfected
We know that motor vehicle projects are manual, error prone, tedious and often complex. However, during an M&A there is often urgency to complete them as quickly as possible, despite possible lack of expertise in a particular jurisdiction. Fleet owners, lenders and borrowers must leverage a partner with a clear, well organized approach to adding the correct lien holders. Performing due diligence on liens and titles will ensure smooth portfolio transition and reduced risk of unsecured loans.

During an M&A, we support lenders through:

• **VIN Search**: Run a search of DMV records, by state, to obtain information on a specific vehicle. Searches reveal the registered owner name and lien holder.

• **Lien Add**: Add a lien holder (name and address) to the existing file to secure lender’s interest. An existing lien holder can be removed at the same time.

• **Duplicate Title**: Order a duplicate of a current title from the state.

Increased speed to perfection
A provider of land contract drilling and production services needed to add a lien holder’s name to their hundreds of vehicles. They tried to tackle this project in-house, but after 12 months realized that the complexity and large scale of the project was exposing them to a possible risk of unperfected titles.

Lien Solutions completed the project in 90 days to ensure perfection of all their liens. This customer trusted us to complete the project in a short time, and to do it right — and we delivered!

Let’s connect!
Learn more about our motor vehicle services today! Call 800.833.5778 and choose option 3.